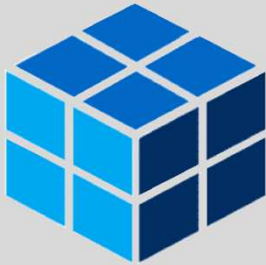




DMCA Solutions Limited

Smart Solutions for Challenging Situations



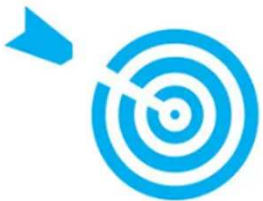
About Us

"Smart outsourcing can make your company more competitive."
- Michael Dell, founder Dell Technologies



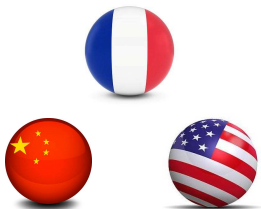
Founded in 2015

Interested in importing goods from China and Asia? We specialize in sourcing top-notch suppliers, negotiating favorable prices, and ensuring impeccable product quality and on-time delivery. Allow us to act as your dedicated representative in supplier interactions



Our Objective

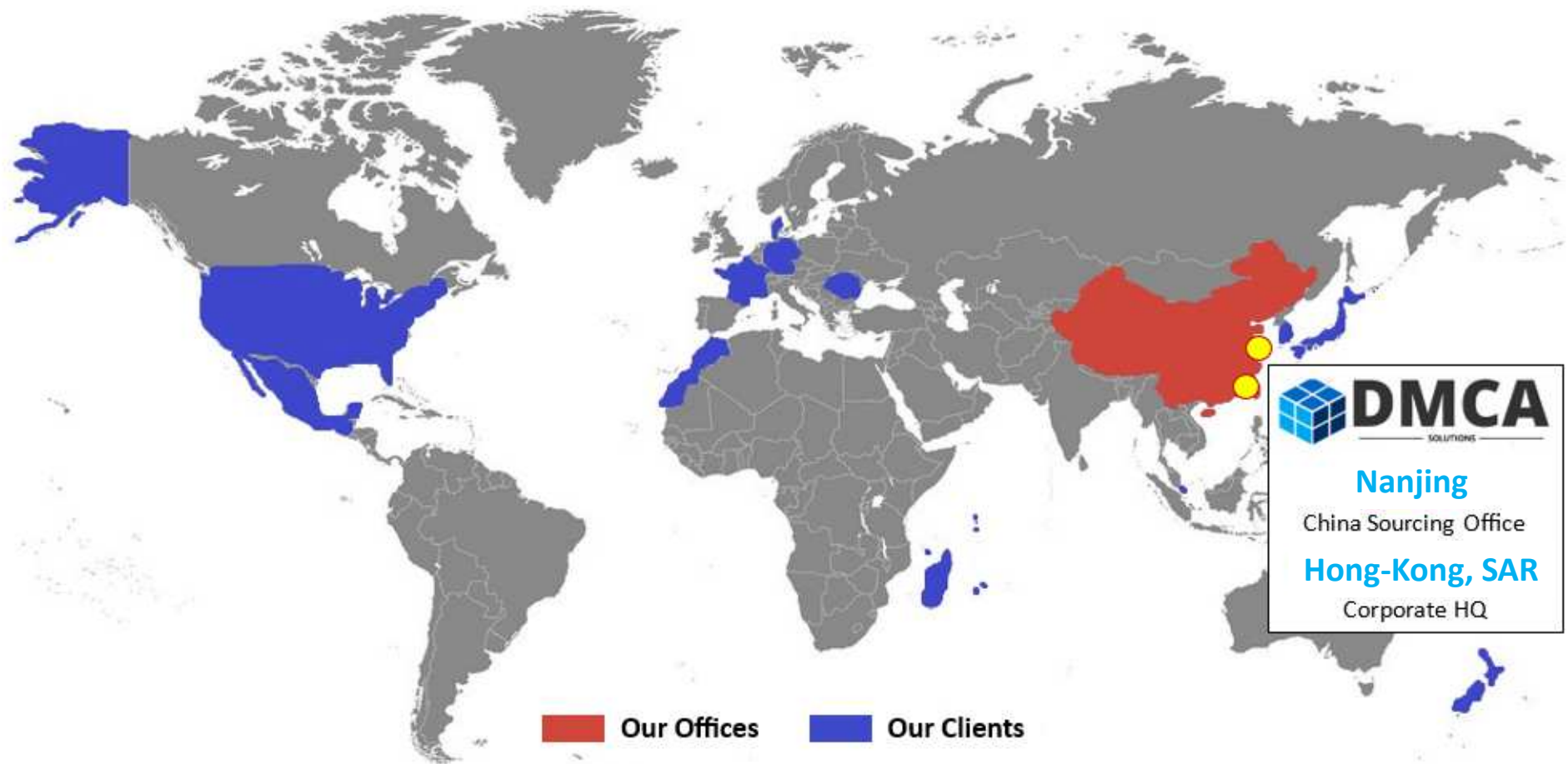
We simplify cost reduction and risk mitigation for small and mid-size businesses sourcing products in Asia. Offering localized, expert sourcing and quality control tailored to your precise requirements



We design solutions with our expert Management Team

Our skilled management team is fluent in English, French, and Chinese, facilitating seamless communication with both our customers and suppliers. We exclusively hire professionals of the utmost integrity, fostering relationships built on mutual trust and reliability.

Global FootPrint



Our Locations

Corporate HQ Hong-Kong, SAR of China

We have chosen Hong Kong as the home for our corporate headquarters due to its global recognition as a business center. This city offers an advantageous tax structure, a welcoming business environment, and a robust legal system founded on English common law principles.



Sourcing Office Nanjing, China

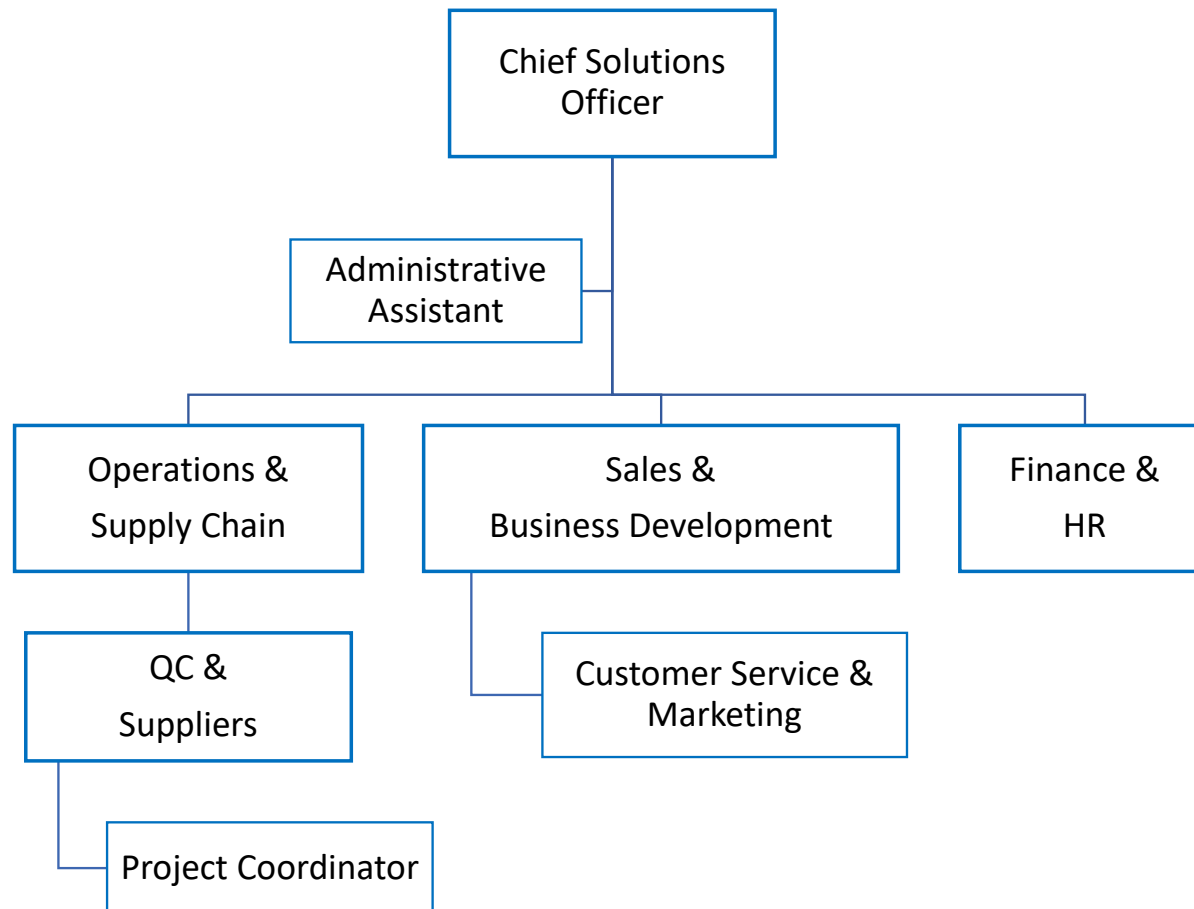
Our China sourcing office is strategically positioned to oversee a vast industrial expanse, with approximately 125 million people residing within 200 kilometers of Nanjing. Moreover, we are conveniently situated less than 90 minutes away from major cities like Shanghai, Suzhou, Hangzhou, and Ningbo, and just a short flight away from Shenzhen, enhancing our reach and accessibility for efficient operations.



The Team

“Driven Minds, Collaborative Achievers”

*Precision and Attention to detail + Agile Structure
We carefully use our skills and talents to deliver optimal solutions.*



Our Promises

We're Committed to Your Complete Satisfaction, when you entrust us, here's what you can anticipate in return:



We will **proactively anticipate** your requirements, consistently exceeding your expectations.



We will genuinely **listen to your concerns** and respond promptly, ensuring your needs are met.



We will maintain an unwavering positive, can-do attitude, approaching every situation with passion and clear purpose.



We will provide those meaningful, extra touches that make a significant impact, **adding substantial value** to our service.



We will build enduring, loyal relationships grounded in trust and mutual respect, fostering connections that last.



We will **go the extra mile to understand your unique needs**, tailoring our approach to ensure your satisfaction.

Our Promises



We enhance your competitive edge

Offshore manufacturing cuts costs, passing savings to customers. This streamlined approach ensures competitive pricing without compromising quality, fostering long-term partnerships and business growth.



Located in a World-leading Manufacturing Zone

Headquartered in Nanjing, a bustling industrial hub just 100 km from Shanghai, we leverage proximity to a myriad of IT, high-tech, iron & steel, electronic equipment, and textile factories within a 200-kilometer radius. Nanjing, the industrial epicenter of Jiangsu province, stands as a testament to refined manufacturing and highly skilled workforce, bolstering our industrial sourcing expertise



Experienced Team

Our skilled Management Team, primarily Europeans from France and Germany with extensive experience living in Asia, collaborates seamlessly with our local experts, ensuring efficient service to our global clients



Peace of Mind

We handle sourcing, supplier relations, and quality control in Asia, providing peace of mind while you focus on your business at home.



Sourcing

You understand your clients
We know Asian manufacturers.

Sourcing

We excel in

Our multilingual teams ensure seamless production setup in Asia, minimizing unnecessary costs for all parties involved. As experts in Asia sourcing, we prioritize cost reduction, superior quality, and exceptional service. Leveraging our extensive network, we scout products both internally and externally, connecting you with manufacturing firms offering competitive pricing.



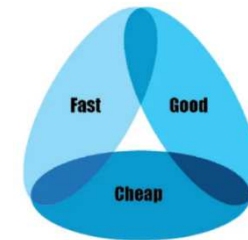
Customer Intimacy

You have specific goals, and we attentively listen to your needs, ensuring a deep understanding before we embark on any project. Your requirements are at the heart of our customer-focused approach.



Extensive Network

Leveraging our vast Asian manufacturer network, we tailor our approach to your requirements. We collaborate closely with our trusted partners to meet and exceed your expectations effectively.



Flexibility and Adaptability

In today's dynamic market, customized orders are the standard, and our expertise lies in delivering innovative solutions tailored to your unique requirements. We excel in products featuring value-added processing, showcasing our adaptability and commitment to meeting your specific needs.

Our Locations

Our Standard Sourcing Methodology



Understanding Your Requirements:

Share detailed product specifications via email, including photos or samples if available.



Sourcing Suppliers:

Utilizing our extensive networks, we'll locate potential suppliers matching your needs.



Supplier Evaluations:

Our team conducts on-site assessments, evaluating capabilities, credentials, facilities, and more.



Sample Analysis:

We request samples, compiling a comprehensive list based on quality and pricing.



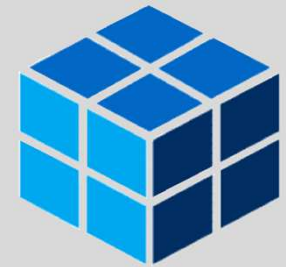
Selecting Top Suppliers:

We present you with options, showcasing prices and samples from the best suppliers.



Negotiating and Supervising:

Upon your approval, we negotiate optimal terms with chosen suppliers, ensuring quality management and timely delivery.



What have we sourced lately

No matter your requirement, we'll locate an Asian factory that produces it and ship it to you on time.

Digital Display

Portable Digital Poster
Black or White



Totem / Digital Signage
Customizable



Self-Ordering Kiosk
Customizable



Industrial

Mini Pool Heat Pump



Home Appliance Heat Pump



Industrial Cooling Systems



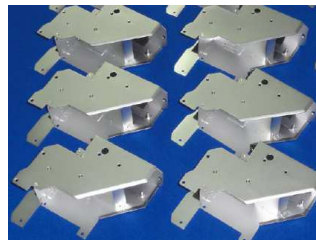
Pumps



CNC Prototyping



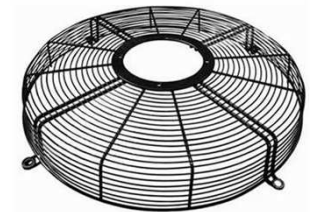
Sheet Metal



Fan Electric Motors



Fan Guards



Engineering Support

PCBA Quality Control on Site



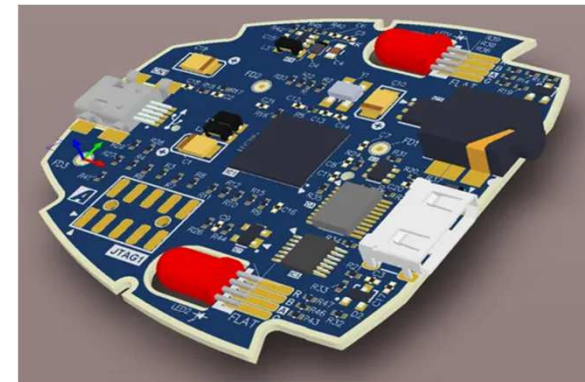
Mechanical Engineering (CAD, CFD...)



Molds & Tooling AP/QP



Rapid Prototyping (3D Printer, CNC...)





Quality Control

In today's fiercely competitive landscape, the age-old debate of quality vs. quantity feels outdated. It's the strategic blend of both that paves the way for your success amid the race for prominence.

Quality Control



Prioritizing Quality over Quantity

In the grand scheme of things, ensuring a business's enduring prosperity hinges on the assurance of product and service quality. Recognizing the paramount importance of quality to our clients, we tirelessly strive to establish the utmost standards of excellence.



Experienced Team

Our team, comprising both local experts and multilingual Western professionals, delivers a top-tier inspection service. Collaborating closely with you and the manufacturers, we uphold stringent quality standards for the products being manufactured.



Factories Proximity

Situated in proximity to numerous manufacturers, our office facilitates seamless sample requests and site visits. We handle your concerns firsthand, ensuring your utmost satisfaction with the products through regular inspections and close monitoring.

Quality Control

We work hard so you don't have to worry about :



Initial Production Assessment

Our Factory & Environment Assessment (FEA) meticulously examines environmental and ethical production conditions. The Pre-Production Check (PPC) ensures production specifications align with your requirements. This customized assessment seamlessly integrates with the Factory Quality Assessment (FQA), enabling factory evaluation before placing orders, tailored to your specific needs.



Ongoing Quality Monitoring

The In-Process Quality Control (IPQC) conducts real-time inspections during production to verify product compliance. By monitoring the production process, we minimize the risk of subpar quality and ensure fulfillment of contractual obligations. Timely detection of potential execution issues allows for swift and efficient corrective actions, ensuring a seamless production flow.



Pre-shipment Quality Check

The Final Random Inspection (FRI) involves a meticulous visual examination of goods before shipment. Typically performed at the manufacturer's site, samples are selected using predefined sampling procedures. Inspection criteria, encompassing quality, quantity, marking, and packing, align with your specifications and reference samples. After FRI completion, a comprehensive inspection report is provided to you. If all findings are positive, we issue an inspection certificate to the supplier.



Container Loading Oversight

We guarantee the correct loading of your goods and inspect containers for any defects or unsanitary conditions. Damaged containers, such as broken welding seams or gaps, especially on the roof, pose a significant risk of water damage from seawater or rain.

THANK YOU

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